# Budget & Revenue Scenarios

CSDS Consortium Leads
Teleconference
Thursday, September 16,
2010
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### Five Strategic Directions (SD)

SD1 Project Leadership

SD2 Purchase & Access Data

SD3 Train People & Build Capacity

SD4 Share Results

SD5 Build & Foster Partnerships





# Estimated Annual CSDS Data Management Budget: 2012-17

|     | <b>Annual Grand Total</b>     | \$<br>320,000 |
|-----|-------------------------------|---------------|
| SD1 | Project Leadership            | \$<br>86,360  |
| SD2 | Purchase & Access Data        | \$<br>62,074  |
| SD3 | Train People & Build Capacity | \$<br>84,634  |
| SD4 | Share Results                 | \$<br>42,317  |
| SD5 | Build & Foster Partnerships   | \$<br>44,565  |

- Reflects an optimal budget for CSDS
- Consistent with earlier CSDS budgets
- Average over a 5-year cycle
- Excludes in-kind contributions (to be calculated)





## 17 Existing Consortia

- 1. Calgary
- 2. Edmonton
- 3. Halton Region
- 4. Hamilton
- 5. London
- 6. Montréal
- 7. Ottawa
- 8. Peel Region
- 9. Peterborough (UPP)

- 10. Sault Ste. Marie
- 11. Simcoe County
- 12. Toronto
- 13. Vancouver
- 14. Victoria (UPP)
- 15. Waterloo
- 16. Winnipeg
- 17. York Region





## Current Revenue from 17 Consortia: 2008-2012

|                         | Annual Total<br>All consortia<br>(5 yrs) | Annual Per consortium (5 yrs) | Total Per consortium (2008-12) |     | Grand Total<br>all<br>consortia |
|-------------------------|--|-------------------------------|--------------------------------|-----|---------------------------------|
| Admin Fees (CSDS & UPP) | \$21,066                                 | \$1,239                       | \$6,196                        | x17 | \$105,332                       |
| Data Portion (CSDS)     | \$123,459                                | \$8,231                       | \$41,153                       | x15 | \$617,295                       |
| Data Portion<br>(UPP)   | \$5,503                                  | \$2,752                       | \$13,758                       | x2  | \$27,516                        |

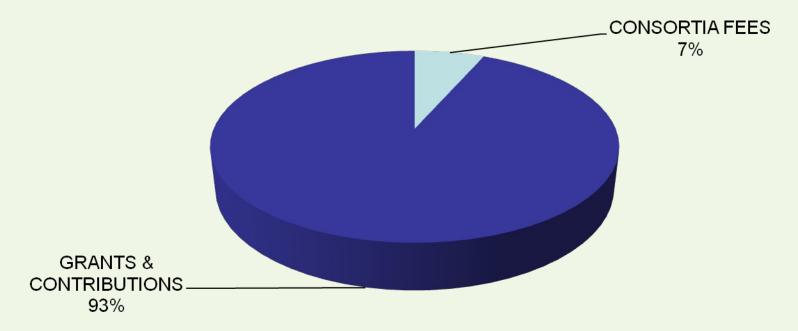
- \$21,000 in admin versus \$320,000 budget
- For CSDS: 7-1 split between data & mgmt





#### Revenue Model Scenario 1

#### 17 consortia "status quo"





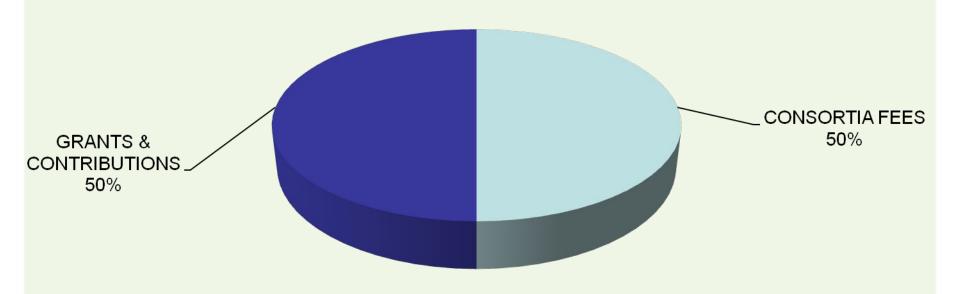
Annual Data Management: \$320,000

Annual Consortia Fees: \$21,000



#### Revenue Model Scenario 2

17 consortia "50/50"





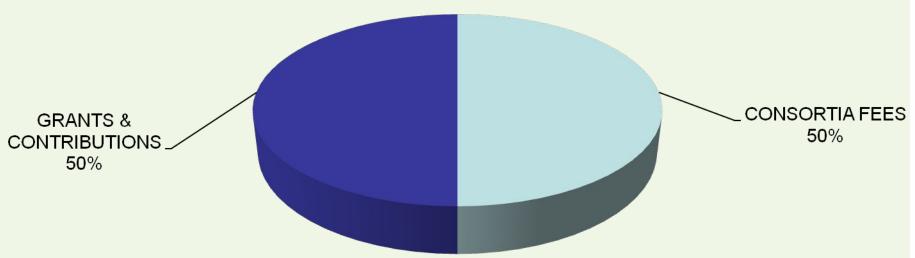
Annual Per Consortium Fee: ~\$ 9,500

Existing Per Consortium Fee: \$1,239



#### Revenue Model Scenario 3







Annual Per Consortium Fee: ~\$6,000 Existing Per Consortium Fee: \$407,000



### Three questions

1. What is the appropriate and sustainable CCSD-Consortia cost-sharing model?

2. How much can and should the CSDS project expand the number of consortia?



3. How can Consortia build better business models locally to reduce permember fees?